



#FutureReadyKairos



Le	adership Thoughts	03
	Labs: Innovating at e Speed of Light	06
Te	am Skill Al	11
He	eroes of Kairos	15
Pro	ovidence's Pinnacle	18
	citing Growth th Hertz!	20
Ka	iros and Minnwest	21
Te	am Marketing	22
Ka	iro Glorified	27





Sudhakar Pennam CEO of Kairos Technologies

Integrity, Teamwork, Innovation, and always putting our Customers First.

Thought Leadership

In today's world, the most valuable asset is not a single person, but a workforce.

Dear Kairosians,

As we turn the page on another year and step into the next, I wanted to pause and reflect on our journey together. 2023 was a year of incredible teamwork, dedication, and success. It wouldn't have been possible without every one of you.

We faced some tough challenges, but you, our amazing team, tackled them with determination and creativity. Together, we achieved some fantastic things: smashing our sales goals, skyrocketing customer satisfaction, and expanding our reach across the globe. These achievements are a testament to your hard work and talent.

Now, we set our sights on 2024, and it's filled with exciting possibilities. We have game-changing products waiting to be launched, groundbreaking projects that will set new standards, and a clear vision for sustainable growth.

To reach these goals, we'll keep focusing on what matters most: integrity, teamwork, innovation, and always putting our customers first. These are the values that have always guided us, and they'll continue to be our compass as we navigate new opportunities.

I encourage you all to set ambitious goals for yourselves this year. Let's push ourselves to learn and grow, embrace change with open arms, and support each other along the way. As a team, we can make 2024 truly special.

Remember, our success is a shared journey. Each of you plays a vital role in shaping our company's future, and together, we can achieve anything.

Thank you for your hard work and dedication. I'm incredibly excited about what lies ahead, and I'm confident that together, we'll reach new heights.

Wishing you and your loved ones a joyful and prosperous New Year!



Jagadhish Mankal COO of Kairos Technologies

2023 wasn't just about breaking records; it was about defying expectations, exceeding boundaries

Thought Leadership

In the tapestry of life, every challenge is a thread, weaving resilience, courage, and growth; embrace the process, discover the masterpiece within ourselves.

The confetti from another year has settled, but the echoes of your achievements still resonate in every corner of this company. Let's be honest: 2023 wasn't just about breaking records; it was about defying expectations, exceeding boundaries, and proving that the magic happens when we, as a team, roll up our sleeves and get to work.

And let me tell you, the magic you conjured up was some serious wizardry. Sales targets? Customer satisfaction? Growth trajectory? We redefined vertical with the rocket fuel of your combined brilliance.

But here's the thing, team: these feats weren't some mystical incantations whispered in the dark. They resulted from your sweat, your grit, and your relentless quest to be better, faster, stronger. You, the alchemists of innovation, the architects of efficiency, the champions of customer delight – you transformed ambition into reality with the precision of a seasoned spellcaster.

Now, 2024 stretches before us, a blank canvas begging for our boldest strokes. We have a strategic roadmap that'll guide us toward new heights, like a celestial map for intrepid explorers. But to reach these peaks, we must keep pushing boundaries, exploring uncharted territories, and embracing the unknown.

So, team, polish your curiosity-scopes, sharpen your problem-solving swords, and prepare for an epic adventure in 2024. We'll face challenges and doubts, but together, we'll turn them into stepping stones on our journey to unfathomable success. Remember, there's no mountain we can't climb, no obstacle we can't overcome, with our combined talents and unwavering spirit.

Thank you, from the bottom of my heart, for being the heroes in this extraordinary story we're writing together. Onward to new horizons, team!



Radhika Rao CDO of Kairos Technologies

Innovation is in our DNA, woven into the fabric of everything we do.

Thought Leadership

Innovation is taking two things that already exist and putting them together in a new way.

Team,

As the embers of 2023 fade and the dawn of 2024 paints the horizon, I want to ignite a different kind of fire—the fire of innovation that burns brightly within each of us. This isn't just a new year; it's a new frontier, and innovation is the compass that will guide us to uncharted territories of success.

Remember, innovation isn't a mere word on a slide; it's our DNA, woven into the fabric of everything we do. It's the spark that lit the flames of our K-Labs (Kairos Innovation Hub), where groundbreaking products are born, defying expectations and shaping the future. And this year, that future gets even brighter.

We're on the cusp of introducing generative Al capabilities and new technologies into our products; imagine the possibilities! It's like putting a brush in the hands of a digital Michelangelo, unleashing a torrent of creativity that will redefine user experiences, revolutionize industries, and push the boundaries of what's possible.

But don't get lost in the dazzle of technology. Innovation isn't just about fancy algorithms; it's about people – your ideas, your passion, and your audacity to dream beyond the known. You are the alchemists who turn ideas into reality, the explorers who chart new territories of possibility.

So, grab your curiosity, and let's unleash it. Ask questions that make the ground tremble, challenge assumptions that have hardened into dogma, and dare to imagine solutions that seem like science fiction today. Remember, every revolutionary product started as a seed of doubt, a whisper of "what if..." that grew into a towering achievement.

Let's nurture a culture of open minds, open hearts, and open doors, where every voice is heard and every idea has the chance to take flight. Together, we'll craft a masterpiece of achievement, a testament to the power of human ingenuity and the relentless pursuit of progress.

Onward, team, to a year where the only limit is our imagination!

K-Labs

Innovating at the Speed of Light

This year has been a whirlwind of innovation at K-Labs, and we're thrilled to share some of our biggest achievements with you in this newsletter! Buckle up, because we're pushing the boundaries of what's possible.

K-Labs Rockets Forward

Blastoff for Trademark

KiTAP, our AI-powered testing platform, officially secured its trademark, solidifying its place as a game-changer in the testing landscape.

DQGateway Hits the Mark

Providence took the plunge with DQGateway, our data quality champion. Its successful deployment showcases the power of clean data for smoother operations and happier customers. Cloud nine, anyone?

Azure Allure

DQGateway wasn't afraid of heights, scaling the Azure Cloud with grace. This opens up a whole new horizon for offering DQGateway as a service – SaaS, here we come!

Customer Buzz in the Air

Over 20 clients from diverse industries and locations got a taste of KiTAP's magic. The buzz is real, and the demand for intelligent testing is skyrocketing.

KiTAP Takes the Spotlight

Salesforce Takes Flight

We helped Salesforce CPQ soar with KiTAP's seamless testing capabilities. No more manual drudgery, just efficient, automated test runs that fuel confidence.

Unleashing the Unattended

KiTAP isn't afraid of working alone. Scheduled, unattended test runs ensure your applications get the TLC they deserve, even when you're grabbing those well-deserved donuts.

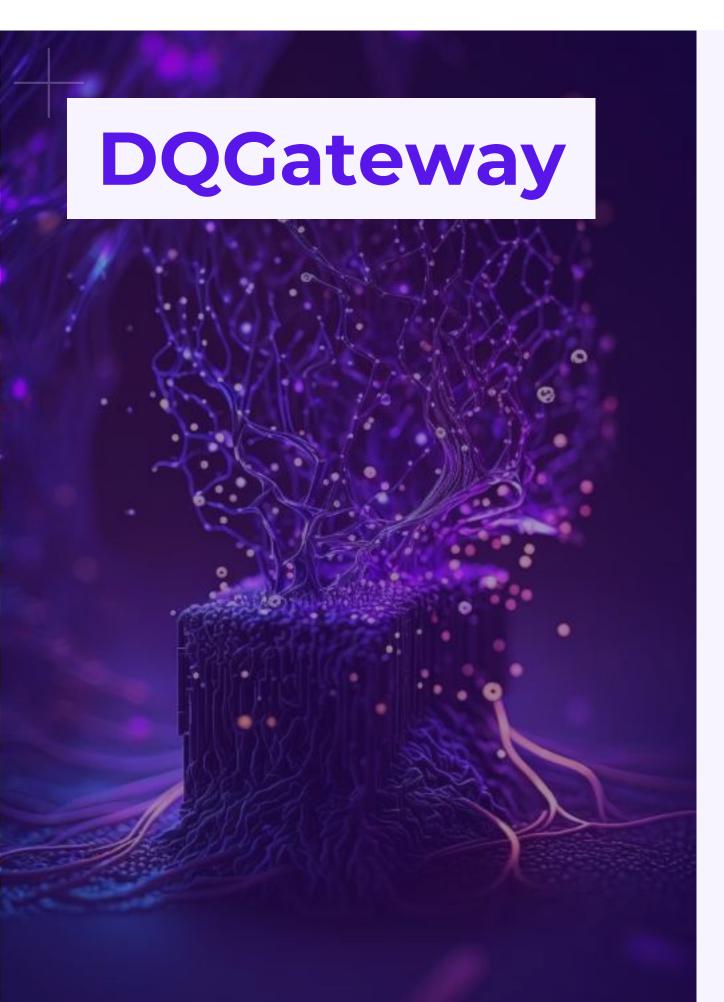
Feature Files

The New Best Friends: KiTAP and feature files joined forces, making collaboration and test creation a breeze. Think of it as the ultimate power couple for testing efficiency.

Customer Buzz in the Air

Over 20 clients from diverse industries and locations got a taste of KiTAP's magic. The buzz is real, and the demand for intelligent testing is skyrocketing.





DQGateway: The Quality Guardian

Usability Upgrade

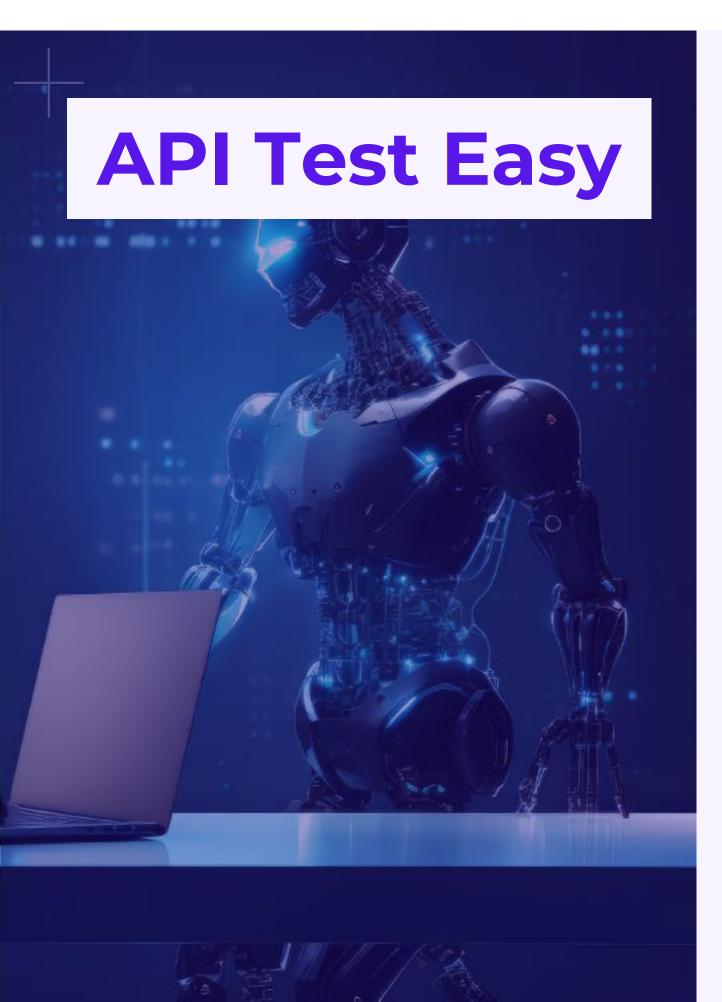
We gave DQGateway a makeover, making it even sleeker and more user-friendly. Now, navigating through the data mountains is a walk in the park.

Scorecard Champions

Keeping tabs on data quality just got easier! DQGateway's scorecard and dashboard are your new best friends, giving you a clear picture of your data's health.

Metering Matters

We added DQ Check transaction metering, providing even more granular insights into how your data is performing. Knowledge is power, and clean data is the ultimate superpower.



API Test Easy: Simplifying the Complex

Chain Reaction Fun

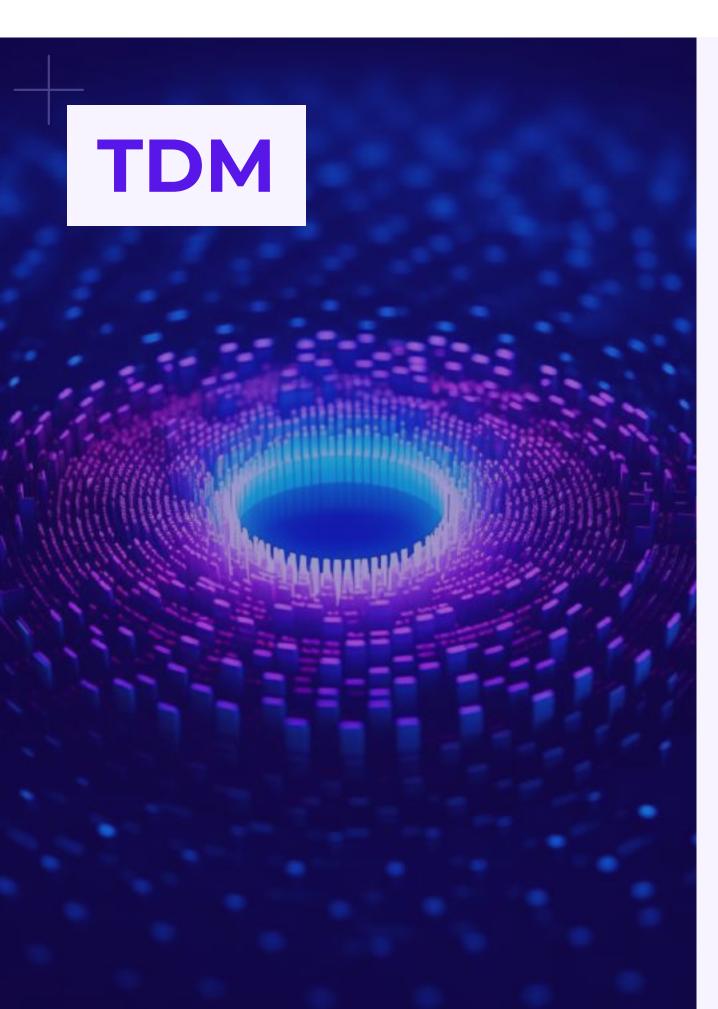
API Chaining (POST, GET, PUT, DELETE) – say goodbye to tedious manual testing! Now, you can effortlessly string together API calls for comprehensive automated testing.

Test Case Taming

Managing API test cases and suites just got easier than ever. Think of it as wrangling a herd of wild APIs with the gentlest touch.

Sharing is Caring

Exporting and importing test suits within API Test Easy is a breeze now. Collaboration and knowledge sharing? We've got you covered.



TDM: Transforming Data Management

The Usability Edge

TDM got a usability makeover, making it even more intuitive and accessible. Data management shouldn't be a puzzle, and now it's not.

Entity Rules Rock

We introduced entity-level rules and validations, giving you laser-sharp control over your data's integrity. Think of it as building a custom fortress for your valuable information.

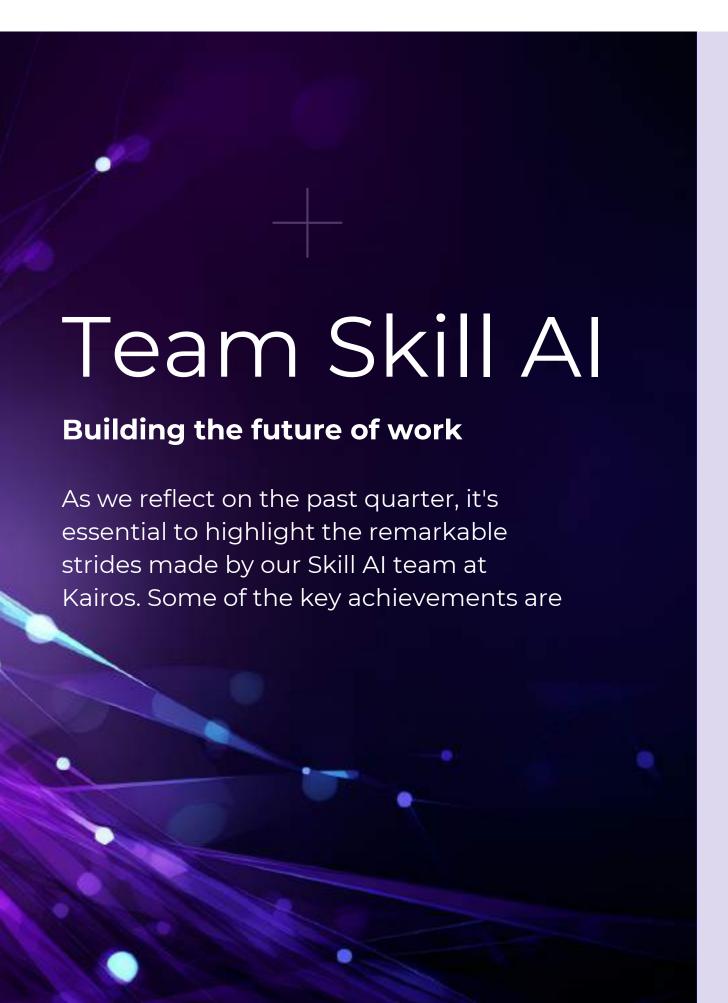
No Code, No Problem

Entity relationships are now no-code zones! Forget the coding headaches and experience the freedom of drag-and-drop data magic.

This is just a glimpse into the K-Labs whirlwind of innovation. We're constantly pushing boundaries, fueled by your support and a shared passion for creating the future of technology. Stay tuned for even more exciting updates in the months to come, and remember, the K-Labs team is always ready to help you unlock the power of innovation in your own backyard.

Onward to a brighter, more efficient, and data-driven future!

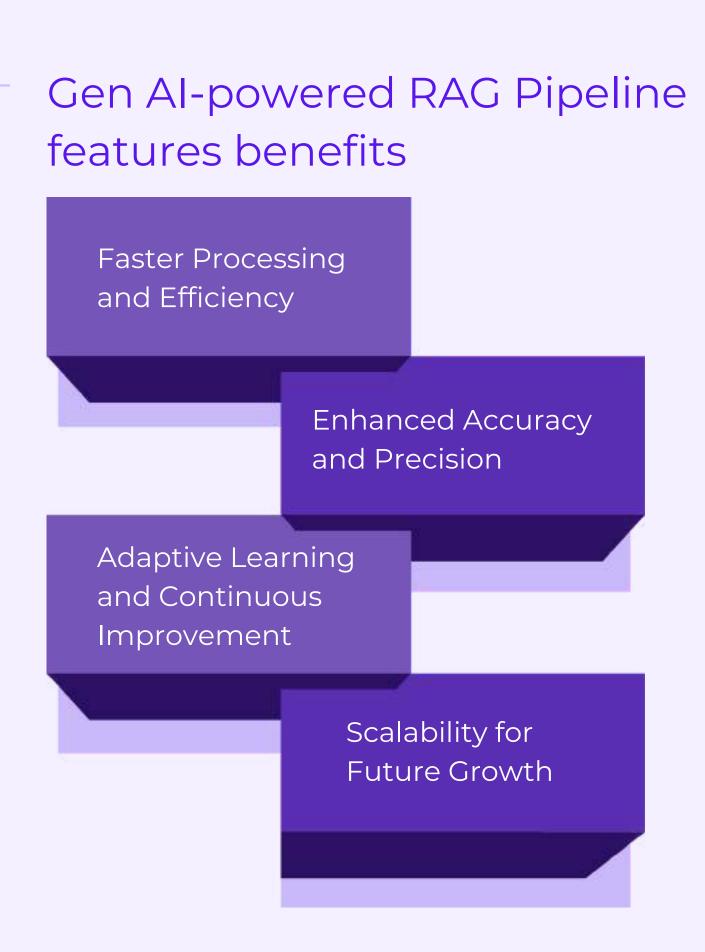
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Enhanced RAG Pipeline with the Spark of Gen Al

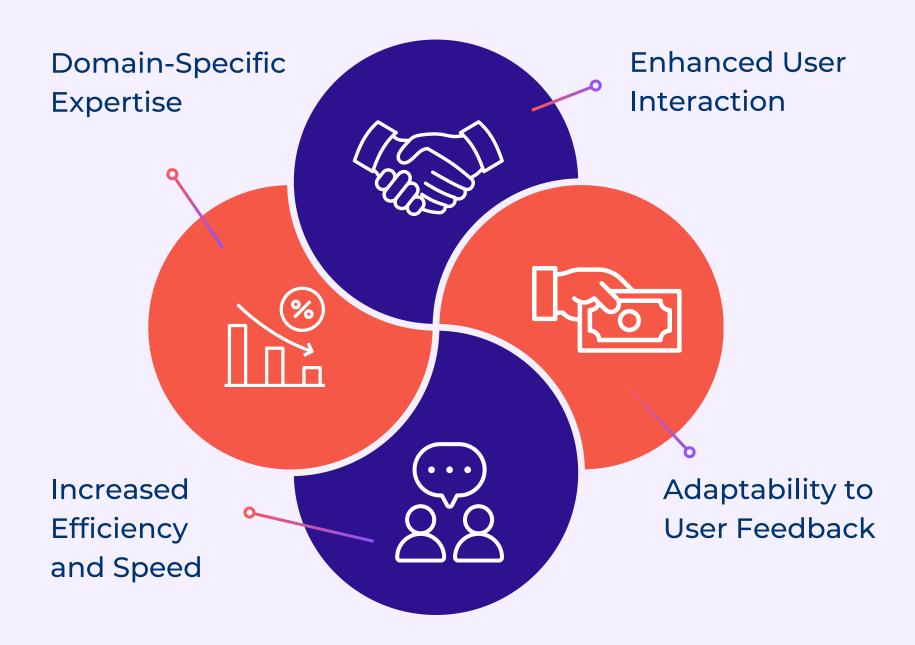
Our RAG pipeline has significantly improved with the integration of cutting-edge technology and the utilization of Generative AI (Gen AI).



Customized and Fine-Tuned Language Models

Through careful customization, our Language Models (LLMs) have reached a new level of sophistication. Our team's efforts ensure the models cater to our community's unique needs. This tailored approach allows the models to seamlessly resonate with user contexts and demands.





Enhanced Prompt Injection Resilience

Prompt injection resilience is our language model's ability to handle unexpected or manipulated inputs without compromising the quality, safety, or ethical standards of its responses. In essence, we've fortified our model against potential misuse or biases that could arise from injected prompts.

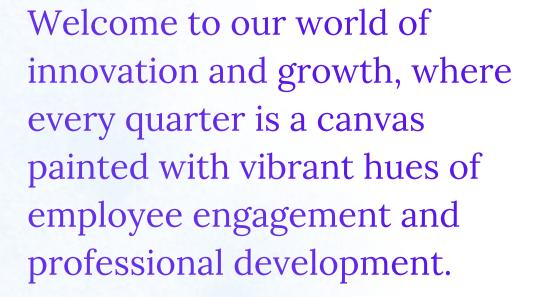
Key Advancements and Features



In summary, the Skill AI team has demonstrated their excellence and innovation in natural language processing and generation.

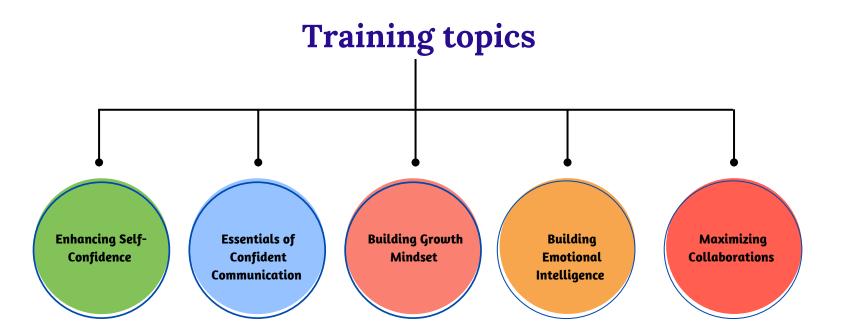
Team HR

Heartfelt Harmony: Heroes of Kairos





We at Kairos, elevate skills with SEED - where tailored soft-skill training and YourDOST collaboration fuel professional growth!



Webinars

Mental Health & Wellness: Compassion in Crisis!

"In a world where we can be anything, Let's choose to be a source of support."



Men's Mental Health Webinar: Breaking Stigmas!

Beyond being just another webinar, this event served as a profound platform for awareness and growth.





Festival Extravaganza

Celebrating Unity in Diversity!

Celebrating the rich diversity of cultures, we at Kairos experienced a variety of festivals, from the joyful Ganesh Pooja celebrations to the energetic Dussehra events and the colorful Diwali Mela. Each occasion was a memorable story in our journey, creating moments of harmony and happiness.



Ganesh Chaturthi



Dussehra Celebrations



Diwali Celebrations

On-Going Events

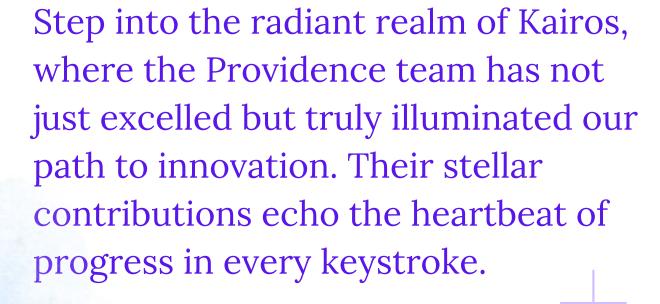
We continued with our regular events such as Monday Pep-Up, Fun Zone, Motivational Posts, Birthday posts to keep the team engaged and motivated.

Reflecting on the Quarter

As we reflect on this quarter's accomplishments, we are filled with gratitude for our team's hard work and dedication. Looking ahead, we are excited about the opportunities that lie before us as we continue to innovate, grow, and contribute to a more inclusive and supportive work environment.

Providence's Pinnacle

Pioneering Progress at Kairos!





As architects of precision, we seamlessly support the implementation of the Data Quality Gateway in Providence, ensuring a seamless flow of high-quality data.

Performance Testing Marvels

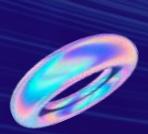
Our team engineers a robust Performance testing framework on Docker and JMeter, incorporating a built-in monitoring solution – a technological ballet ensuring both efficiency and vigilance.

Logic Apps & Power Automate Mastery

Delving into the digital realm, we masterfully implement and support Logic Apps and Power Automate workflows, orchestrating seamless automation for our stakeholders.

Providence's Pinnacle

Pioneering Progress at Kairos!





UiPath License Loaner Program Innovation

Crafting an Azure Logic app as part of the UiPath License Loaner Program, we usher in an era of cost efficiency and heightened availability, complemented by actionable emails for a harmonious workflow.

Tech Ramp-Up for Future Frontiers

Beyond achievements, we invest in our team's future, ramping up their prowess in new technology areas - an investment that promises richer dividends in the tapestry of progress.

In the grand tapestry of innovation and contribution, team Providence stands as a beacon of excellence at Kairos. Each keystroke, each solution, and every ramped-up teammate tell a story of our commitment to shaping a future where technology and innovation dance hand in hand. Let's keep the momentum going and set even higher benchmarks.



Celebrating a Quarter of Exciting Growth with Hertz!

A heartfelt shout-out to every individual who has played a role in making these achievements possible.

Resource Expertise

The collaboration between Hertz and Kairos involves a team of 24 dedicated professionals with diverse skill sets, covering manual testing, automation testing, performance monitoring, mobile testing (iOS & Android), and Salesforce testing.

Upcoming Proposal

Kairos is currently engaged in developing a performance testing assignment proposal, embodying our proactive commitment to aligning seamlessly with Hertz's objectives. This initiative not only signifies our dedication to delivering tailored solutions but also reinforces our collaborative spirit in driving excellence.

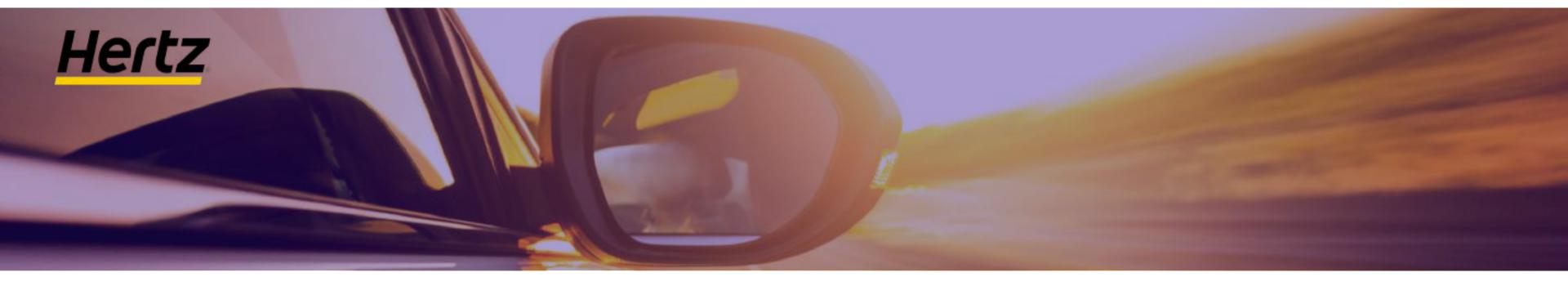
Transitioning to a Strategic Partnership

The recent developments have positioned Kairos not just as a vendor but as a potential strategic partner to Hertz. Their interest in onboarding Kairos as their automation/QA partner is a significant step in this direction. It's not just about business; it's about trust, collaboration, and shared visions.

Advanced Acquisitions

Hertz and Kairos are currently spearheading talent acquisition initiatives for open positions that resonate with the latest technological trends. We are actively seeking skilled professionals proficient in Dynatrace, Graphana, and Prometheus to enhance our monitoring and analytics capabilities. Additionally, we are on the lookout for DB experts well-versed in AWS Cloud, reinforcing our commitment to staying ahead in cloud technologies.

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Automation Advancements

In the ever-evolving landscape of software development, Hertz and Kairos have embraced the shift towards automation, marking a progressive departure from manual testing. As of today, we are witnessing a significant surge in the percentage of automated testing, reflecting our commitment to efficiency and precision. This transition not only streamlines our testing processes but also positions us at the forefront of industry best practices, ensuring the delivery of robust and high-quality solutions.

Elevating Performance Testing Standards

In a testament to our dedication to delivering top-notch solutions, Hertz and Kairos are in the process of crafting a performance testing assignment proposal. This initiative aims to elevate our performance testing standards, ensuring that our applications not only meet but exceed user expectations. By investing in cutting-edge testing methodologies and tools, we are reinforcing our commitment to delivering high-performance software solutions that stand out in the competitive market.

Our journey with Hertz over this quarter has been truly exhilarating, marked by significant strides in our collaborative efforts. These recent developments not only reflect our commitment to excellence but also highlight our dedication to innovation and the cultivation of enduring partnerships.

Kairos and Minnwest

A Match Made for Mutual Success!



The company has identified potential opportunities in automation, performance and security testing. We are in the process of fulfilling these opportunities.

In the Banking Sector, the name "Minnwest Bank" immediately evokes memories. We are delighted to share some updates on our ongoing partnership with Minnwest Bank, one of our valued clients in the banking sector. Minnwest Bank is a leading provider of financial services in the Midwest region, with a strong focus on customer satisfaction and innovation.

We have provided manual testing services to Minnwest Bank for the past year, ensuring the quality and reliability of their software applications. We are proud to say that our testing team has delivered excellent results, with no escalations and positive feedback from the client, with a strong focus on customer satisfaction and innovation.

We have identified some potential areas where we can expand our testing services, such as automation, performance and security testing. These are domains where we have proven expertise and experience, and where we can help Minnwest Bank achieve higher efficiency, scalability and security in their software development process.

Team Marketing

Kairos Konnects



The Marketing Marvels Unveiled!

In the ever-evolving dance of business, marketing is the rhythm that resonates innovation and orchestrates the symphony of success.

In the kaleidoscope of Kairos, our Marketing Team emerges as the architects of perception, transforming ideas into realities that captivate and inspire. From compelling campaigns to immersive experiences, every endeavor is a brushstroke on the canvas of innovation.

Diverse Content Formats: Engaging Every Audience Segment

To ensure our product-centric messages resonated powerfully, the team employed a mix of Videos, Carousels, Articles, Infographics, GIFs, and Polls. This multi-format approach ensured that we reached diverse audience segments, amplifying interest in our K-Labs products.

Events Organized This Quarter





Potluck

Thanksgiving Day

Kairos on LinkedIn





K-Labs

KiTAP: The Vanguard of Test Automation



DQGateway: The Ultimate Solution for Data Quality Management



Enhance your API security with Kairos API TetEasy



Kairos Shines

A Stellar Showcase in Social Platforms

20k
Followers on LinkedIn



Happy Halloween



KiTAP video



2k

views on Diwali Mela Video





A Stellar Showcase in Social Platforms

How AI Is Revolutionizing Automation Testing in Quality Assurance: 2023 in Review



T-Hub Partnership

In a synergistic alliance with the T-Hub, our product marketing endeavors have reached new heights. This collaboration has not only expanded our network but also positioned K-Labs products for greater exposure.

Product Design

Through the seamless integration of marketing insights into our product UI/UX design, we've achieved a harmonious balance where functionality meets irresistible appeal.

Social Promotion

We created and executed a successful social media campaign that increased our brand awareness, engagement, and followers across various platforms through engaging videos, infographics, and articles.

Sales Collaboration

In a powerful collaboration between our sales and K-Labs teams, our strategic product promotions have become a driving force behind significant client acquisitions, yielding concrete business outcomes.

Wrapping Up

In the ever-evolving realm of Kairos Marketing, our team stands as architects of innovation, crafting narratives that resonate and campaigns that captivate. As we navigate the currents of creativity, let's remain inspired by the impact we create.

KAIROS GLORIFIED

Meet our 'Stars of the Quarter', who have demonstrated outstanding promise, dedication, and potential by working on internal product development and taking Kairos to new heights.



Bharathi Paneerselvam

Ace Performer



Pratap Reddy Kurapati

The BTS Performer



Narayana Vishnu Kumar

Budding Star



Yogesh Chandrasekharuni

Scientist



Prasanna Surakala

Ace Performer



Arjun Diwan

Ace Performer

Tech Vision 2024

Kairos

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